## Indiabulls

## Indiabulls Financial Services Limited Unaudited Consolidated Financial Results

for the quarter and nine months ended December 31, 2012 (Rupees in Lakhs) PART I Statement of Consolidated Unaudited Results for the quarter and nine months ended December 31, 2012 Nine months ended 30.09.12 31.12.11 (Unaudited 31.03.12 (Audited) Particulars 31.12.12 31.12.11 31.12.12 Income from operations
a) Income from operations
b) Other operating Income
Total Income from operations (net) 341,287.93 114,776.09 111,947.21 245,060.14 121.064.05 117.281.93 96.219.61 342.299.25 267.325.39 378.188.07 Expenses
a) Employee benefits expense 5,641.35 6,001.80 4,546.25 17,231.62 13,924.91 19,237.15 a) Employee benefits expense
b) Depreciation and Amortisation Expense
c) Other Expenses
Total Expenses
Profit from Operations before Other Income, Finance costs & Exceptional Items (1-2)
Other Income
Profit from ordinary activities before Finance costs & Exceptional Items (3+4) 201.44 6,377.97 **12,220.76** 108,843.29 994.87 109,838.16 305.42 6,637.22 **12,944.44** 104,337.49 1,115.85 105,453.34 731.31 20,249.92 38,212.85 304,086.40 3,801.02 307,887.42 674.56 27,235.82 41,835.29 909.86 40,285.56 **60,432.57** 223.46 7,758.3 1**2,528.0** 317,755.50 6,444.34 324,199.84 83,691.57 961.21 84,652.78 Finance costs
Profit from ordinary activities after Finance costs but before Exceptional Items (5-6) 66,545.45 43,292.71 66,540.04 38,913.30 51,159.81 33,492.97 190,488.08 117,399.34 192,005.93 132,193.91 94,679.71 43,292.71 38,913.30 33,492.97 117,399.34 94,679.71 132,193.91 10 Tax expense (including Deferred Tax)
11 Net Profit from Ordinary Activities after Tax (9-10)
12 Extraordinary Items (net of tax expenses Rs. NIL)
13 Net Profit for the period / year (11-12) 8,554.19 30,359.11 89,840.01 32,716.40 25,004.96 70,336.10 100,636.70 32,716.40 30,359.11 25,004.96 89,840.01 70,336.10 100,636.70 14 Share of Profit of Associate 2.45 363.01 2.46 447.70 7.44 1,065.27 6.99 788.00 9.63 832.60 2.46 266.49 Minority Interest for the period / year

Net Profit from Ordinary Activities after Tax, Share of Profit of Associate and Minority Interes 16 Net Profit from Ordinary Activities after Tax, Share of Profit of Associate and Minority I
(13414-15)
17 Paid-up Equity Share Capital (Face Value of Rs.2 per Equity Share)
18 Reserves excluding Revaluation Reserves
19 Minority Interest
20 Earnings per Share (EPS) before extraordinary items (Face Value of Rs.2 per Equity Share)
1/EPS for the quarters and nine months are not annualised) 99,813.73 6,236.09 484,310.40 13,149.97 29,913.87 69,555.09 32,355.84 24,740.93 88,782.18 6,228.04 484,322.21 12,897.21 6,228.04 484,322.21 12,897.21 6,240.95 499,812.75 506,593.61 14,215.24 506,593.6 -Basic (Amount in Rs.) 32.00 31.75 Diluted (Amount in Rs.) Earnings per Share (EPS) after extraordinary items (Face Value of Rs.2 per Equity Share) \*(EPS for the quarters and nine months are not annualised) PART II
PARTICULARS OF SHAREHOLDING Public Shareholding - Number of Shares 194,477,702 194,075,120 201,646,869 194,477,702 201,646,869 196,332,288 Percentage of shareholding
 Promoters and promoter group Shareholding
 a) Pledged/Encumbered
 -Number of shares 62.249 62.199 64.75% 64.759 62.97% - Percentage of shares (as a % of the total shareholding of promoter and promoter group)
- Percentage of shares (as a % of the total share capital of the company) 115,472,283 100.00% 37.03% -Number of shares - Percentage of shares (as a % of the total shareholding of promoter and promoter group) - Percentage of shares (as a % of the total share capital of the company)

## Notes to the Financial Results:

Notes to the Financial Results: Initiated conducts its operations along with its subsidiaries and associate. The Consolidated financial statements are prepared in accordance with the principles and procedures for the preparation and presentation of Consolidated Accounts as set out in the Accounting Standards (AS 21 and AS 23) notified by the Companies (Accounting Standards) Rules, 2006. The financial statements of the parent Company and its subsidiaries have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after eliminating intra-group balances, transactions and resulting unrealized gains / losses. The Investment in associate is accounted on 'Equip Method'. The consolidated financial statements are prepared by applying uniform accounting policies.

Figures for the prior year / period have been regrouped and / or reclassified wherever considered necessary.

3	Segment Results: (Rupees i						
		Quarter ended			Nine months ended		Year ended
	Particulars	31.12.12 (Unaudited)	30.09.12 (Unaudited)	31.12.11 (Unaudited)	31.12.12 (Unaudited)	31.12.11 (Unaudited)	31.03.12 (Audited)
	Segment Revenue						
	Investing & Financing related activities	120,072.56	116,129.13	91,696.06	339,517.16	260,889.47	363,538.46
	Fee Income	991.49	1,152.80	4,523.55	2,782.09	6,435.92	14,649.61
	Total	121,064.05	117,281.93	96,219.61	342,299.25	267,325.39	378,188.07
	Less: Inter Segment Revenue						
	Income from Operations	121,064.05	117,281.93	96,219.61	342,299.25	267,325.39	378,188.07
	Segment Results profit before Tax and after Finance costs						
	Investing & Financing related activities	43,974.46	39,614.70	30,338.80	119,131.00	91,674.46	120,952.18
	Fee Income	45.71	115.69	3,759.26	234.12	4,666.69	11,573.73
	Total	44,020.17	39,730.39	34,098.06	119,365.12	96,341.15	132,525.91
	Less: Other un-allocable expenditure						
	net off unallocable income	725.01	814.63	602.63	1,958.34	1,654.45	322.37
	Less: Share of Profit of Associate	2.45	2.46	2.46	7.44	6.99	9.63
	Total Profit Before Tax	43,292.71	38,913.30	33,492.97	117,399.34	94,679.71	132,193.91
	Capital Employed (Segment Assets - Segment Liabilities)						
	Investing & Financing related activities	396,591.92	565,649.52	396,959.89	396,591.92	396,959.89	538,722.92
	Fee Income	(1,389.78)	(1,158.23)	2,881.36	(1,389.78)	2,881.36	1,769.23
	Unallocable Capital Employed	143,137.21	(33,303.86)	103,606.21	143,137.21	103,606.21	(36,795.69)
	Total	538,339.35	531,187.43	503,447.46	538,339.35	503,447.46	503,696.46
Note:	"Fee Income" business segment mainly comprises of Financial Service related fee based advisory services income, selling of Insurance products as a Licensed Corporate Agent; and other related ancillary services.						

## Indiabulls Financial Services Limited (as standalone entity)

Unaudited Financial Results for the quarter and nine months ended December 31, 2012

Statement of Standalone Unaudited Re	sults for the guarter and	nine months ended	December 31, 2012			(Rupees III Lakiis
Statement of Standardic Stadarda No.	Quarter ended Nine months ended					Year ended
Death-siles-	31.12.12				31.12.11	31.03.12
Particulars				31.12.12		
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Income from operations	77.040.40	77.000.74	CO C40 75	204 000 40	400 700 70	070 044 00
a) Income from operations     b) Other operating Income	77,319.13 3.929.17	77,939.74 2.400.18	68,613.75 4,929.67	224,820.16 10.694.76	199,732.79 13.267.32	272,014.20 20.911.32
Total Income from operations (net)	81,248.30	80,339.92	73,543.42	235,514.92	213,000.11	292,925.52
2 Expenses	01,240.30	00,339.92	73,343.42	233,314.32	213,000.11	292,923.32
a) Employee benefits expense	4,524.50	5,278.09	4.039.97	14,803.09	11.734.86	16,542.4
b) Depreciation and Amortisation Expense	173.60	273.02	195.69	640.59	590.32	791.02
c) Other Expenses	4.752.00	4.683.54	6.230.80	15.115.00	23.513.50	33.880.1
Total Expenses	9,450.10	10,234.65	10,466.46	30,558.68	35,838.68	51,213.6
3 Profit from Operations before Other Income, Finance costs & Exceptional Items (1-2)	71,798.20	70,105.27	63,076.96	204,956.24	177,161.43	241,711.8
4 Other Income	955.83	931.63	1,015.61	3,325.06	4,846.27	6,076.2
5 Profit from ordinary activities before Finance costs & Exceptional Items (3+4)	72,754.03	71,036.90	64,092.57	208,281.30	182,007.70	247,788.12
6 Finance costs	42,712.91	46,128.95	40,509.79	129,057.27	112,235.25	154,551.4
7 Profit from ordinary activities after Finance costs but before Exceptional Items (5-6)	30,041.12	24,907.95	23,582.78	79,224.03	69,772.45	93,236.7
8 Exceptional Items						
9 Profit from Ordinary Activities before Tax (7-8)	30,041.12	24,907.95	23,582.78	79,224.03	69,772.45	93,236.7
10 Tax expense (including Deferred Tax)	7,052.93	4,834.05	5,681.73	17,350.70	17,233.07	20,857.5
11 Net Profit from Ordinary Activities after Tax (9-10)	22,988.19	20,073.90	17,901.05	61,873.33	52,539.38	72,379.18
12 Extraordinary Items (net of tax expense Rs. NIL)						
13 Net Profit for the period / year (11-12)	22,988.19	20,073.90	17,901.05	61,873.33	52,539.38	72,379.18
14 Paid-up Equity Share Capital (Face Value of Rs.2 per Equity Share)	6,249.00	6,240.95	6,228.04	6,249.00	6,228.04	6,236.09
15 Reserves excluding Revaluation Reserves as per Balance Sheet as on March 31, 2012						421,119.04
16 Earnings per Share (EPS) before extraordinary items (Face Value of Rs.2 per Equity Share) *(EPS for the quarters and nine months are not annualised)						
-Basic (Amount in Rs.)	7.37*	6.43*	5.75*	19.83*	16.88*	23.25
-Diluted (Amount in Rs.)	7.20*	6.38*	5.72*	19.59*	16.77*	23.07
Earnings per Share (EPS) after extraordinary items (Face Value of Rs.2 per Equity Share)	7.20	0.30	3.72	19.59	10.77	23.07
*(EPS for the quarters and nine months are not annualised)						
-Basic (Amount in Rs.)	7.37*	6.43*	5.75*	19.83*	16.88*	23.25
-Diluted (Amount in Rs.)	7.20*	6.38*	5.72*	19.59*	16.77*	23.07
PART II						
A PARTICULARS OF SHAREHOLDING						
1 Public Shareholding						
- Number of Shares	194,477,702	194,075,120	201,646,869	194,477,702	201,646,869	196,332,288
Percentage of shareholding	62.24%	62.19%	64.75%	62.24%	64.75%	62.979
2 Promoters and promoter group Shareholding						
a) Pledged/Encumbered						
-Number of shares				-	-	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)				-	-	
<ul> <li>Percentage of shares (as a % of the total share capital of the company)</li> </ul>				-	-	
h) Non annumbered						
b) Non-encumbered -Number of shares	117.972.283	117.972.283	109.755.118	117.972.283	109.755.118	115,472,283
<ul> <li>Number of shares</li> <li>Percentage of shares (as a % of the total shareholding of promoter and promoter group)</li> </ul>	117,972,283	117,972,283	109,755,118	117,972,283	109,755,118	115,472,283
Percentage of shares (as a % of the total share capital of the company)	37.76%	37.81%	35.25%	37.76%	35.25%	37.039
Percentage of shares (as a % of the total share capital of the company)  Particulars	37.70%	37.81%	35.25%	37.70%	35.25%	Quarter ended
B INVESTOR COMPLAINTS						31.12.12
Pending at the beginning of the quarter						Nil
Received during the quarter						105
Disposed off during the quarter						105
Remaining unresolved at the end of the quarter						Nil
Quarter ended Nine months ended					Year ended	
Particulars	31.12.12	30.09.12	31.12.11	31.12.12	31.12.11	31.03.12
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Items exceeding 10% of Total Expenditure						
Provision for Loan Assets	77.93	1,164.41	1,465.93	1,665.24	8,682.97	11,945.9
Lease Rent	956.79	471.73	1,074.43	2,524.60	3,152.27	4,211.9
Legal, Professional & Other Costs	856.79	1,204.34	625.88	3,068.28	1,689.89	3,455.4
Business Promotion	977.86	90.23	157.49	1,100.01	293.89	371.4
Bad Loans / Advances written off (Net)	137.15	263.36	1,506.06	1,869.74	4,807.26	7,427.89

PART I

- Notes to the Financial Results:
  The consolidated and standalone financial results of Indiabulls Financial Services Limited (IBFSL', 'the Company') for the quarter and nine months ended December 31, 2012 have been reviewed by the Audit Committee and approved at the
- The consolidated and standardore infanciar results of indiadulis Printand Services Limited (16PSL, the Company) for the quarter and further infance and subjected to a limited review by the Statutory Auditors of the Company.

  During the current quarter, upon exercise of Stock options vested in terms of (1) IBFSL-ICSL Employees Stock Option Plan 2006, (2) IBFSL-ICSL Employees Stock Option Plan II 2006 and (3) Employees Stock Option Plan 2008, by the eligible employees, the Company issued 402,582 (Four Lakh Two Thousand Five Hundred and Eighty Two) Equity shares of face value Rs. 2/- each to eligible employees, being 864 Equity shares allotted under IBFSL-ICSL Employees Stock Option Plan - 2006, 14,058 Equity shares allotted under IBFSL - ICSL Employees Stock Option Plan II - 2006 and 387,660 Equity shares allotted under Employees Stock Option Plan - 2008. Consequent to the said allotment, the paid-up
- Option Plan 2006, 14,058 Equity shares allotted under IEFSL ICSL Employees Stock Option Plan II 2006 and 387,660 Equity shares allotted under Employees Stock Option Plan 2008. Consequent to the said allotment, the paid-up Equity share capital of the Company stands increased from Rs. 624,094,806/- divided into 312,047,403 Equity shares of face value Rs. 2/- each to Rs. 624,899,970/- divided into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,095 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided Into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided Into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided Into 312,449,985 Equity shares of face value Rs. 2/- each to Rs. 624,960/- divided Into 312,449,986 Equity shares of face value Rs. 2/- each to Rs. 624

- to Rs. 838.75 Lakhs, (including Rs. 718.68 lakhs for the quarter ended December 31, 2011)) has been adjusted net of tax against the Securities Premium Account.

  The interim dividend of Rs. 8/- per equity share (400% of the face value of Rs. 2/- per equity share) amounting to Rs. 24,963.79 lakhs (excluding corporate dividend tax) was approved at the meeting of the Board of Directors of the Compan held on October 25, 2012 and was transferred by the Company on October 25, 2011 into the designated Dividend Account.

  The Board of Directors of the Company at its meeting held on January 22, 2013 has declared second interim dividend of Rs. 5.50/- per equity share.

9	9 Segment Results:						(Rupees in Lakhs)
		Quarter ended			Nine months ended		Year ended
	Particulars	31.12.12	30.09.12	31.12.11	31.12.12	31.12.11	31.03.12
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Segment Revenue						
	Investing & Financing related activities	80,981.16	80,148.13	71,156.43	234,591.72	210,319.67	286,762.11
	Fee Income	267.14	191.79	2,386.99	923.20	2,680.44	6,163.41
	Total	81,248.30	80,339.92	73,543.42	235,514.92	213,000.11	292,925.52
	Less: Inter Segment Revenue	-	-	-	-		
	Income from Operations	81,248.30	80,339.92	73,543.42	235,514.92	213,000.11	292,925.52
2	Segment Results profit before Tax and after Finance costs						
	Investing & Financing related activities	30,507.09	26,113.81	22,052.60	81,078.58	68,724.85	87,759.94
	Fee Income	(40.32)	(415.66)	1,925.33	(299.11)	2,215.46	5,375.14
	Total	30,466.77	25,698.15	23,977.93	80,779.47	70,940.31	93,135.08
	Less: Other un-allocable expenditure	425.65	790.20	395.15	1,555.44	1,167.86	(101.63)
	net off unallocable income						
	Total Profit Before Tax	30,041.12	24,907.95	23,582.78	79,224.03	69,772.45	93,236.71
3	Capital Employed (Segment Assets - Segment Liabilities)						
	Investing & Financing related activities	459,851.32	468,015.70	350,846.23	459,851.32	350,846.23	461,587.08
	Fee Income	(1,450.72)	(1,267.56)	2,408.82	(1,450.72)	2,408.82	1,641.63
	Unallocable Capital Employed	(21,919.07)	(28,457.58)	83,890.37	(21,919.07)	83,890.37	(35,873.58)
	Total	436,481.53	438,290.56	437,145.42	436,481.53	437,145.42	427,355.13

| 10tal | 436,461.33 | 436,491.36 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 436,461.33 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.42 | 437,194.

Place · Mumbai Date: January 22, 2013 Gagan Banga CEO